

**LEGAL MIGRATION AND MOBILITY**

# Pilot project for business mobility between Belgium and Senegal (PEM WECCO)

✓ Project completed

## About the Project

The PEM WECCO mobility scheme enabled knowledge and practical exchange between Belgian and Senegalese companies. Aiming to build the capacities of Senegalese entrepreneurs and connect them with their Belgian counterparts, the project offered short-term mobility opportunities for business purposes while contributing to the development of a sustainable economic partnership between the two countries. Furthermore, by promoting a safe environment for institutional dialogue around professional mobility between Senegal and Belgium, the project sought to strengthen trust between public and private actors in order to establish entrepreneurial mobility as a secure channel for temporary migration.



### Partners

Enabel, the Belgian Development Agency, implemented the project in collaboration with the Belgian Immigration Office (Office des Étrangers).



### Countries

Belgium and Senegal



### Time frame

**October 2021 – September 2024** (36 months)



### Budget

**EUR 2,535,329.75** (94.85% from AMIF)

## Activities



### Pre-departure

Forty-seven (47) Senegalese entrepreneurs were selected to participate in the project. Prior to their departure for Belgium, they received support and training, including on the Belgian entrepreneurial ecosystem to help them make the most of their stay in Belgium. A mapping of relevant institutional and private sector actors was conducted to facilitate the formation of institutional partnerships and to inform the capacity-building interventions.



### Mobility

Upon arrival in Belgium, Senegalese professionals engaged in learning and exchange itineraries with Belgian companies and business incubators, with the aim of creating cross-country partnerships between economic and business support actors. These partnerships were intended to support the creation, incubation, acceleration, and internationalisation of businesses in Senegal.



*First Boostcamp, Mbour, Senegal, 15 December 2022.*



*Cooking class (fonio), Brussels, 30 August 2024.*



### Post-mobility support

Upon their return to Senegal, entrepreneurs had access to post-mobility services designed to facilitate the realization of their partnerships. At the end of the project, more than 29 partnership agreements have been signed between Senegalese and Belgian Small and Medium-Size Enterprises. These include commercial agreements, joint ventures, and the creation of new products/services. Services were tailored to the different types of partnerships forged during the mobility phase.



### Cross-cutting activities

Throughout the project, networks were strengthened - not only between companies but also among public and private actors involved in private sector development and mobility in the two countries. A variety of workshops and seminars, as well as the exchange of learning notes, helped to gather and disseminate best practices that emerged from the project.



Final workshop, Brussels, 25 June 2024.



Agreement signing between Keur Massar Productions and Creative District, Brussels, 1 July 2024.

## Online resources by PEM WECCO

-  [PEM Wecco](#)
-  [Open Enabel](#)
-  [Article on entrepreneurial mobility](#)
-  [Bilan d'une expérience pilote de mobilité entrepreneuriale](#)
-  [Parcours de Cheikh A. Bamba Fall \(Yeesal AgriHub\) dans le cadre du programme PEM WECCO](#)
-  [Retour d'expérience de Awa Caba et Cheffe Suzanne 2 entrepreneures de la première cohorte](#)
-  [PEM-WECCO - Boost-Camp de la première cohorte d'entrepreneure.s sénégalais.e.s bénéficiaires](#)
-  [PEM WECCO: Session d'information des entrepreneurs pré-sélectionnés](#)
-  [Enabel Private sector Days 2023 :Panel on Connecter les écosystèmes entrepreneuriaux entre le Sénégal et la Belgique](#)
-  [Wecco entreprendre: lancement du projet pilote de mobilité entrepreneuriale](#)
-  [Wecco entreprendre Askcare](#)
-  [Wecco entreprendre Flanders Investment & trade](#)
-  [Wecco entreprendre-Buur Logistics](#)
-  [Wecco entreprendre-Multi-G](#)
-  [Wecco entreprendre-Ambassade de Belgique à Dakar-G](#)

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## The Migration Partnership Facility



This project was awarded and contracted in the framework of the Migration Partnership Facility (MPF), an EU-funded initiative implemented by ICMPD in support of the external dimension of the EU migration policy. Through its grants, the MPF facilitates the execution of projects to strengthen dialogue and cooperation on migration and mobility between Member States and partner countries outside the EU.

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